

# HOVIS CAPITAL

REAL ESTATE INVESTING

SEC Compliant | Securities Offering

## R.E.E.P.

REAL ESTATE EQUITY PARTNERSHIP

### **CASE STUDY**\*

Market Value: \$200,000

Purchase Price: \$130,000
Construction Cost: \$25,000
Closing/Reserves: \$5,000
All-in Investment: \$160,000

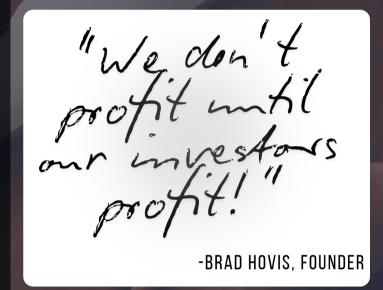
Instant Equity: \$40,000

Rent/Payment: \$1,500
Rent Costs: -\$500
Monthly Cash Flow: \$1,000

\*For Educational purposes only. Returns not guaranteed or implied.

### **FUND**

75/25
Equity & Cash Flow
Distribution Ratio
Plus...100% Tax Advantages



## **FIND**

Distress = Discount

BHLLLBOARDS

DOOR KZOCKHZG

BHRD DOGS

REMALHORS

COJD SHGZS

SMARD SHGZS

SMARCH MZGHZE

PAY PER CLHCK

"Any Means Necessary"

### FIX





# **FINANCE**

### Private Finance

- 10% Down Payment
- 30yr Amortized Loan
- 8yr Balloon
- Promissory Note
- + GREAT CASH FLOW
- NO APPRECIATION

### Lease Purchase

- 3% Down Payment
- \$2,400/yr Occupancy Credit
- At 10%, We Finance
- Rent Becomes P/I Payment
- + GOOD CASH FLOW
- ++ APPRECIATION

LIMITING EXPENSES | MAXIMIZING RETURNS

# HOVIS CAPITAL

REAL ESTATE INVESTIN





### **Portfolio Performance Report**

Bote Portfolio

Date Range: 10/1/24 - 10/31/24

port Year: 2024

Status Count		
For Rent	2	
For Sale	0	
Rehab	1	
Eviction	1	
Occupied	18	
TOTAL	22	

SNAPSHOT	
Market Value:	\$3,930,000
Investment Amount:	\$3,208,000
Equity:	\$722,000
Total Revenue:	\$347,594

All-Time

#### **Bote Portfolio**

### **Property Performance**

#### **Investment Performance**

<u>Annual</u>

								Reserve						Annual				
			2023	2024				Balances				YTD		Return -		Total	Total Return	Average
		Acquistion	Market	Market	Annual	Annual	YTD Rent	(Ops &	Capital	Equity	Equity	Distribution	YTD ROI	Equity &		Distributions	- Equity +	Annual
Properties*	Status	Date	Value	Value		Equity (+/-)	Revenue	Cap)	Investment	(75%)	(75%)	(75%)	(75%)	Dist. (75%)	(75%)	(75%)	Dist. (75%)	ROI**
		TOTALS	\$3,585,000	\$3,930,000	\$345,000		\$191,916.14		\$3,208,000	\$258,750	8.0%	\$58,755	2.7%	10.7%	\$541,500	\$113,167	\$654,667	15.7%
3093 Walpole Ave, Memphis, TN 38118	Occupied	11/22/19	\$140,000	\$160,000	\$20,000	14.3%	\$13,940.00	\$5,212.25	\$92,000	\$15,000	10.7%	\$4,740	6.5%	17.3%	\$51,000	\$25,190	\$76,190	17.8%
2489 Redvers Avenue, Memphis, TN 38127	Occupied	4/28/22	\$120,000	\$140,000	\$20,000	16.7%	\$10,755.00	\$6,011.46	\$105,000	\$15,000	12.5%	\$3,540	4.3%	16.8%	\$26,250	\$8,307	\$34,557	13.9%
3349 Kristy Dr, Memphis, TN 38118	Occupied	8/23/22	\$140,000	\$155,000	\$15,000	10.7%	\$11,854.52	\$1,797.18	\$120,000	\$11,250	8.0%	\$3,180	3.2%	11.3%	\$26,250	\$6,705	\$32,955	12.7%
3735 Heathcliff Dr, Horn Lake, MS 38637	Occupied	9/21/22	\$185,000	\$200,000	\$15,000	8.1%	\$13,690.00	-\$3,639.12	\$150,000	\$11,250	6.1%	\$4,860	3.8%	9.9%	\$37,500	\$12,840	\$50,340	15.5%
3050 Arrendale Street, Memphis TN 38118	Occupied	10/11/22	\$190,000	\$185,000	-\$5,000	-2.6%	\$11,160.00	\$759.25	\$150,000	-\$3,750	-2.0%	\$2,910	2.3%	0.4%	\$26,250	\$6,875	\$33,125	10.8%
1794 Baldwin Avenue, Memphis, TN 38127	Occupied	4/21/23	\$130,000	\$140,000	\$10,000	7.7%	\$12,950.00	\$5,914.81	\$115,000	\$7,500	5.8%	\$5,595	6.1%	11.9%	\$18,750	\$7,395	\$26,145	15.6%
733 Dellrose Dr. Memphis, TN 38116	Occupied	6/30/23	\$130,000	\$150,000	\$20,000	15.4%	\$10,487.77	\$3,043.19	\$126,000	\$15,000	11.5%	\$3,345	3.3%		\$18,000	\$3,840	\$21,840	13.3%
3586 Vanderwood Drive, Memphis, TN 38128	Occupied	8/4/23	\$185,000	\$190,000	\$5,000	2.7%	\$15,950.00	\$13,823.89	\$165,000	\$3,750	2.0%	\$7,350	5.8%	7.8%	\$18,750	\$9,300	\$28,050	14.9%
2728 Skylake Drive, Memphis, TN 38127	Occupied	8/9/23	\$155,000	\$160,000	\$5,000	3.2%	\$13,400.00	\$11,855.72	\$130,000	\$3,750	2.4%	\$4,725	4.8%	7.2%	\$22,500	\$4,725	\$27,225	18.7%
5947 Raintree Drive, Memphis, TN 38115	Occupied	11/1/23	\$200,000	\$200,000	\$0	0.0%	\$16,944.85	\$5,564.33	\$165,000	\$0	0.0%	\$5,175	3.9%	3.9%	\$26,250	\$5,175	\$31,425	19.7%
7230 Berkridge Drive, Hazelwood, MO 63042	Occupied	12/20/23	\$165,000	\$165,000	\$0	0.0%	\$16,020.00	\$7,584.38	\$140,000	\$0	0.0%	\$5,310	4.6%	4.6%	\$18,750	\$5,310	\$24,060	18.2%
4386 Aldridge Drive, Memphis, TN 38109	Occupied	4/19/24	\$210,000	\$210,000	\$0	0.0%	\$9,518.00	\$9,833.27	\$175,000	\$0	0.0%	\$3,600	4.1%	4.1%	\$26,250	\$3,600	\$29,850	18.1%
4220 Camelot Avenue, Memphis TN 38118	Occupied	4/19/24	\$140,000	\$170,000	\$30,000	21.4%	\$8,910.00	\$9,655.13	\$145,000	\$22,500	16.1%	\$2,700	3.7%	19.8%	\$18,750	\$12,180	\$30,930	22.9%
6023 Fox Ridge Drive, Memphis, TN 38115	Eviction	4/19/24	\$170,000	\$210,000	\$40,000	23.5%	\$6,963.00	\$5,434.95	\$175,000	\$30,000	17.6%	\$1,590	1.8%	19.4%	\$26,250	\$1,590	\$27,840	16.4%
4075 Tutwiler Avenue, Memphis, TN 38122	Occupied	4/1/24	\$200,000	\$200,000	\$0	0.0%	\$13,625.00	\$8,237.29	\$175,000	\$0	0.0%	\$0	0.0%	0.0%	\$18,750	\$0	\$18,750	11.2%
9627 Venice Drive, St. Louis, MO 63136	Rehab	7/5/24	\$130,000	\$160,000	\$30,000	23.1%	\$0.00	\$3,657.05	\$130,000	\$22,500	17.3%	\$0	0.0%	17.3%	\$22,500	\$0	\$22,500	17.8%
5655 Winterwood Drive, Horn Lake, Mississippi	For Rent	7/15/24	\$155,000	\$185,000	\$30,000	19.4%	\$0.00	-\$1,469.25	\$155,000	\$22,500	14.5%	\$0	0.0%	14.5%	\$22,500	\$0	\$22,500	14.4%
5121 Appleville St. Memphis, TN 38109	Occupied	7/26/24	\$130,000	\$150,000	\$20,000	15.4%	\$1,563.00	\$2,291.70	\$130,000	\$15,000	11.5%	\$135	0.4%	11.9%	\$15,000	\$135	\$15,135	11.9%
4774 N. Milnor Drive, Memphis, TN 38128	For Rent	8/29/24	\$230,000	\$230,000	\$0	0.0%	\$0.00	\$10.88	\$185,000	\$0	0.0%	\$0	0.0%	0.0%	\$33,750	\$0	\$33,750	18.2%
6453 S Copper Valley Dr. Memphis, TN 38141	Occupied	10/2/24	\$160,000	\$190,000	\$30,000	18.8%	\$1,395.00	\$3,335.31	\$160,000	\$22,500	14.1%	\$0	0.0%	14.1%	\$22,500	\$0	\$22,500	14.4%
6465 S Copper Valley Dr. Memphis, TN 38141	Occupied	10/2/24	\$160,000	\$190,000	\$30,000	18.8%	\$1,395.00	\$3,303.54	\$160,000	\$22,500	14.1%	\$0	0.0%	14.1%	\$22,500	\$0	\$22,500	14.4%
6465 S Copper Valley Dr. Memphis, TN 38141	Occupied	10/2/24	\$160,000	\$190,000	\$30,000	18.8%	\$1,395.00	\$3,303.54	\$160,000	\$22,500	14.1%	\$0	0.0%	14.1%	\$22,500	\$0	\$22,500	14.4%
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Welcome to your monthly Portfolio Performance Report! Questions? Please reach out...we want to make sure you're taken care of.

#### **Profit & Loss Statement**

Operations Reserve A	ccount	This Period	This Year
BEGINNING BALANCE		\$41,120.89	\$34,714.58
INCOME			
Rental Income		\$36,255.00	\$191,916.14
Security Deposit Income		\$0.00	\$4,385.00
Misc. Income		\$0.00	\$0.00
Undeposited Income		\$0.00	\$0.00
Reserve Contribution		\$16,464.66	\$36,885.15
	TOTAL INCOME	\$52,719.66	\$233,186.29
EXPENSES			
Property Tax		\$0.00	\$15,442.56
Insurance		\$2,701.21	\$18,329.40
Management Fee		\$2,850.00	\$21,165.00
Maintenance		\$4,914.59	\$46,765.59
Vacancy		\$2,369.78	\$14,258.3
Misc. Expense		\$0.00	\$890.00
Security Deposit		\$0.00	\$1,495.00
Outstanding Checks		\$0.00	\$0.00
	TOTAL EXPENSES	\$12,835.58	\$118,345.90
	PROFIT/LOSS	\$39,884.08	\$114,840.39
DISTRIBUTIONS			
Investor Distribution		\$7,425.00	\$58,755.00
HC Distribution		\$2,475.00	\$19,695.00
Affiliate Distribution		\$0.00	\$0.00
	TOTAL DISTRIBUTIONS	\$9,900.00	\$78,450.00
ENDING BALANCE		\$71,104.97	\$71,104.9
Capital Reserve Accor	unt	This Period	This Year
BEGINNING BALANCE	w	\$47,759.54	
INCOME		*,	****,******
Reserve Contribution		\$1.144.38	\$175,965.5
Undeposited Income		\$0.00	
,	TOTAL INCOME		\$175,965.5
EXPENSES			
Rehab		\$30,120,60	\$193,082.56
Misc. Expense		\$0.00	
Outstanding Checks		\$0.00	\$0.00
	TOTAL EXPENSES		\$195,532.50
ENDING BALANCE		\$18,783.32	
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#### **Account Balance Activity**

O	Beginning			
Operations Reserve Account	Balance	Allocated Income	Expenses	Ending Balance
Investor Distribution	\$7,425.00	\$14,235.00	\$7,425.00	\$14,235.00
HC Distribution	\$2,475.00	\$4,745.00	\$2,475.00	\$4,745.00
Affiliate Distribution	\$0.00	\$0.00	\$0.00	\$0.00
Property Tax	\$9,956.69	\$4,360.00	\$0.00	\$14,316.69
Insurance	\$2,237.43	\$3,206.25	\$2,701.21	\$2,742.47
Management Fee	\$3,000.00	\$3,450.00	\$2,850.00	\$3,600.00
Maintenance	\$3,118.39	\$15,998.39	\$4,914.59	\$14,202.19
Vacancy	\$1,306.97	\$6,154.36	\$2,369.78	\$5,091.55
Misc. Expense	\$236.41	\$570.66	\$0.00	\$807.07
Security Deposit	\$11,365.00	\$0.00	\$0.00	\$11,365.00
Outstanding Checks	\$0.00	\$0.00	\$0.00	\$0.00
BALANCES	\$41,120.89	\$52,719.66	\$22,735.58	\$71,104.97

Misc. Expense         \$0.00         \$0.00         \$0.00           Outstanding Checks         \$0.00         \$0.00         \$0.00	
Misc. Expense \$0.00 \$0.00 \$0.00	
	0 \$0.00
Rehab \$47,759.54 \$1,144.38 \$30,120.6	0 \$18,783.32
Capital Reserve Account Beginning Balance Allocated Income Expense	Ending Balance